

## CURRICULUM VITAE OF MARY M. SHIRLEY

The Ronald Coase Institute

[www.coase.org](http://www.coase.org)

### **WORK EXPERIENCE**

- 2001- present      PRESIDENT, RONALD COASE INSTITUTE**  
Manage non-profit institute that supports research on the economic roles of laws, contracts, norms, and other institutions through collaborative research, grants, conferences, and publications, and supports young scholars through training, grants, mentoring, and networking. Organize and participate in Institute workshops and research projects. Publish and lecture on my own program of research on institutions and economic development.
- 2001 – present      CONSULTING**  
2013-2014 Inter-American Development Bank: Evaluation of institutional reform.  
2004-2005 Swedish International Development Agency: Advice on institutional reform  
2001-2003 World Bank: Research on regulation and bank privatization, advice on aid effectiveness and institutions.
- 1990 - 2001      RESEARCH MANAGER ON COMPETITION POLICY, REGULATION, FINANCE, PUBLIC SECTOR MANAGEMENT AND PRIVATE SECTOR DEVELOPMENT, WORLD BANK**  
Managed group responsible for research, policy development, training and support in competition policy and regulation, including public sector reform, privatization, regulation of monopolies, and the development of political, bureaucratic, legal and other market supporting institutions.
- 1983 to 1990      PUBLIC ENTERPRISE ADVISER AND SENIOR ADVISOR, WORLD BANK**
- 1980 to 1982      ECONOMIST, LATIN AMERICA AND THE CARIBBEAN PROGRAMS, WORLD BANK**
- 1974 to 1980      SENIOR ECONOMIST, ORGANIZATION OF AMERICAN STATES**
- 1972 to 1974      PROFESSOR OF ECONOMICS, UNIVERSIDAD DE BOGOTA, JORGE TADEO LOZANO, BOGOTA, COLOMBIA**
- 1971 to 1972      MASSACHUSETTS INSTITUTE OF TECHNOLOGY  
HARVARD UNIVERSITY ECONOMIC RESEARCH PROJECT**
- EDUCATION      FLETCHER SCHOOL, TUFTS UNIVERSITY, BOSTON, MASSACHUSETTS: Ph.D., 1974; M.A.L.D., 1971  
OCCIDENTAL COLLEGE, LOS ANGELES, CALIFORNIA: M.A. 1968; B.A.1966**
- BORN:              March 16, 1945; Philadelphia, Pennsylvania, USA**
- LANGUAGES      Fluent Spanish**

## **OTHER ACTIVITIES**

International Society for New Institutional Economics (ISNIE): Founder 1997; President 2004. Vice President 2003. Treasurer 1997-2000. Member of Board 1997 - 2004. Organized ISNIE meetings in 1999, 2003. Member 1997-present.  
Co-editor with Mike Sykuta of online SSRN Journal of New Institutional Economics, 2004 - present  
Advisor, Asian Society for Institutional Analysis (ASIAASIA), 2010- present.  
Editorial Board *Man and the Economy*, 2014-present.  
Honorary president, World Interdisciplinary Network for Institutional Research (WINIR), 2013-present.  
Board member, NGO Alliance, 2004-2012.  
Stanford University Center for International Development, Visiting researcher, March, 2004.  
European School on New Institutional Economics, Faculty, May, 2003.  
University of Paris 1, Pantheon Sorbonne. Faculty, May, 2002.

Referee: *Canadian Journal of Economics, Economics of Transition, Edward Elgar Publishers, Governance, The Independent Review, Journal of Economic Behavior and Organization, Journal of Law, Economics, and Organization, Journal of Comparative Economics, Journal of Environment and Development, Journal of Institutional Economics, National Science Foundation, Southern Economic Journal, Stanford University Press, World Bank Economic Review, World Bank Research Observer, World Development.*

## **COUNTRIES WORKED**

**ON:** *Latin America:* Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Guatemala, Honduras, Nicaragua, Panama, Peru  
*Africa:* Ghana, Malawi, Tanzania, Uganda, Zambia, Zimbabwe  
*Asia:* Bangladesh, China, India, South Korea, Pakistan, Sri Lanka, Thailand, Vietnam  
*Europe & Middle East:* Armenia, Egypt, Estonia, Georgia, Czech Republic, Portugal, Russia, Slovenia, Slovakia

## **PUBLICATIONS**

### **Journal Articles**

“Ronald Coase’s Impact on Ideas and Institutions” with Claude Mènard and Ning Wang. *Journal of Institutional Economics*, August, 2014, DOI :  
<http://dx.doi.org/10.1017/S1744137414000368>

“The Future of New Institutional Economics: From Early Intuitions to a New Paradigm?” with Claude Mènard. *Journal of Institutional Economics*, Vol. 10, #SI4, February, 2014, posted at:  
[http://journals.cambridge.org/repo\\_A91YNkkR](http://journals.cambridge.org/repo_A91YNkkR)

“Ronald Coase: 1910-2013” *Royal Economic Society: Newsletter*, No. 164. January, 2014, pp. 23-24. Also published in Chinese in *Journal of Translation from Foreign Literature of Economics*, No. 4, pp. 1-3, and posted at <http://www.coase.org/coaseretrospective.htm> .

“Battles Lost and Wars Won: Reflections on the Problem of Social Cost” *Journal of Natural Resources Policy Research*. Vol. 5, #4, October, 2013, pp. 243-247.  
<http://www.tandfonline.com/eprint/fiWq4GdSxNYBKsvz8PQD/full>

“Measuring Institutions: How to Be Precise though Vague.” *Journal of Institutional Economics*. Vol. 9, #1, March, 2013, pp. 31-33. [http://journals.cambridge.org/abstract\\_S1744137412000227](http://journals.cambridge.org/abstract_S1744137412000227)

“What Should Be the Standards for Scholarly Criticism?” *Journal of Institutional Economics*. Vol. 7, #4, 2011. [Http://SSRN.com/abstract=1727844](http://SSRN.com/abstract=1727844)

“Institutional Economics: A Crucial Tool for Understanding Economic Development.” With Alexandra Benham, Lee Benham, Urban Kováč, John Nye, Maros Servátka, *Ekonomický časopis* (Journal of Economics), Vol 57, #6, pp. 603-607 (June, 2009).

“Why Is Sector Reform So Unpopular in Latin America?” *The Independent Review*. Vol. 10, #5, 195-207 (Fall, 2005). <http://www.independent.org/publications/tir/article.asp?a=545>

“Bank Privatization in developing countries: A summary of lessons and findings” with George Clarke and Robert Cull. *Journal of Banking and Finance, Special Issue on Bank Privatization* Vol. 29, #8-9: 1905-1930 (August-September, 2005).

[https://www.researchgate.net/publication/222705653\\_Bank\\_Privatization\\_in\\_Developing\\_Countries\\_A\\_Summary\\_of\\_Lessons\\_and\\_Findings](https://www.researchgate.net/publication/222705653_Bank_Privatization_in_Developing_Countries_A_Summary_of_Lessons_and_Findings)

Book Review: “Bertin Martens, ed. The Institutional Economics of Foreign Aid.” *The Independent Review*. Vol. 9, 2 (Fall 2004).

“Ownership Structure and the Temptation to Loot. Evidence from Privatized Firms in the Czech Republic.” With Robert Cull and Jana Matesova. *Journal of Comparative Economics* Vol. 30, 1-24 (2002). <http://documents.worldbank.org/curated/en/2001/03/1047468/ownership-structure-temptation-loot-evidence-privatized-firms-czech-republic>

“Experience with Privatization: A New Institutional Economics Perspective.” *Journal Of African Economics* 11 supplement 1; 10-36 (February 2002).

[https://ideas.repec.org/a/oup/jafrec/v11y2002isuppl\\_1p10-31.html](https://ideas.repec.org/a/oup/jafrec/v11y2002isuppl_1p10-31.html)

“Empirical Effects of Performance Contracts: Evidence from China.” With Colin Xu, *Journal of Law, Economics and Organization*. Vol 17. No. 1 (Spring 2001).

[http://www.jstor.org/stable/pdf/3555001.pdf?seq=1#page\\_scan\\_tab\\_contents](http://www.jstor.org/stable/pdf/3555001.pdf?seq=1#page_scan_tab_contents)

Reprinted in Linda Yueh (ed.) *China's Macroeconomic Policy*. Oxford University Press (April, 2015).

[http://www.amazon.co.uk/Chinas-Growth-Making-Economic-Superpower/dp/0199205787/ref=sr\\_1\\_7?ie=UTF8&qid=1351610923&sr=8-7](http://www.amazon.co.uk/Chinas-Growth-Making-Economic-Superpower/dp/0199205787/ref=sr_1_7?ie=UTF8&qid=1351610923&sr=8-7)

Book review: Mancur Olson and Satu Kahkonen, “A Not-So-Dismal Science: A Broader View of Economies and Societies.” *Journal of Economic History* Vol 60. No. 3. (September 2000).

“Information, Incentives and Commitment. An Empirical Analysis of Contracts Between Government and State Enterprises.” with Colin Xu. *Journal of Law, Economics and Organization*. Vol. 14, No. 2. 358-378 (1998). [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=122628](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=122628)

“Bureaucrats in Business: The Roles of Privatization versus Corporatization in State-Owned Enterprise Reform” *World Development*. Vol 27, No. 1, 115-136 (1999).

[https://www.researchgate.net/publication/222500937\\_'Bureaucrats\\_in\\_Business\\_The\\_Roles\\_of\\_Privatization\\_versus\\_Corporatization\\_in\\_State-Owned\\_Enterprise\\_Reform'?ev=prf\\_pub](https://www.researchgate.net/publication/222500937_'Bureaucrats_in_Business_The_Roles_of_Privatization_versus_Corporatization_in_State-Owned_Enterprise_Reform'?ev=prf_pub)

“Trends in Privatization” *Economic Reform Today*. No. 1, 1998.

“Book Review: Mark Armstrong, Simon Cowan and John Vickers. Regulatory Reform: Economic Analysis and British Experience” *Information Economics and Policy* 10 (September, 1998) 389-401.

“Reformando los sistemas urbanos de agua en América Latina: Un cuento de cuarto ciudades.” *Expe-Outlook*. Vol. VI, No. 51. (August, 1998).

“A New Database on State-Owned Enterprise Reform” with Luke Haggarty in *World Bank Economic Review*, Vol. 11, No. 3 (September 1997). <http://elibrary.worldbank.org/doi/abs/10.1093/wber/11.3.491>

“The Economics and Politics of Government Ownership” *Journal of International Development*, Vol. 9, No. 6 (September 1997). Reprinted in *Privatization in Developing Countries*, Paul Cook and Colin Kirkpatrick, eds. Aldershot, U.K. Edward Elgar.  
<http://onlinelibrary.wiley.com/doi/10.1002/%28SICI%291099-1328%28199709%299:6%3C849::AID-JID488%3E3.0.CO;2-L/abstract>

“Enterprise Contracts: A Route to Reform?” *Finance and Development*, Vol. 33, No. 3 (September, 1996).  
<https://www.imf.org/external/pubs/ft/fandd/1996/09/pdf/shirley.pdf>

“Privatization in Latin America: Lessons for Transitional Europe” *World Development*, Vol. 22, No. 9, 1313-23 (September 1994). Reprinted in Vincent Wright and Luisa Perrotti, eds. *Privatization and Public Policy*. Aldershot: Elgar. 1999. <http://www.sciencedirect.com/science/article/pii/0305750X9490006X>

“Privatization and Performance” in *Hasting’s International and Comparative Law Review*, Vol 17, No. 4 (Summer 1994).

“Privatization: Lessons from Market Economies,” in *The World Bank Research Observer*, vol. 9, no. 2 (July 1994).  
[http://www.jstor.org/stable/3986326?seq=1#page\\_scan\\_tab\\_contents](http://www.jstor.org/stable/3986326?seq=1#page_scan_tab_contents)

"The What, Why, and How of Privatization: A World Bank Perspective", *Fordham Law Review*, Vol. LX, No. 6 (May 1992). <http://ir.lawnet.fordham.edu/flr/vol60/iss6/2/>

"Improving Public Enterprise Performance: Lessons from South Korea" in *Annals of Public and Cooperative Economics*, Volume 62, Number 1 (1991).  
<http://documents.worldbank.org/curated/en/1989/10/700433/improving-public-enterprise-performance-lessons-south-korea>

“Public Sector Management Activity at the World Bank” in *Public Administration and Development* Vol 11, No. 3 (May-June 1991).

“Promoting the Private Sector” in *Finance and Development* Vol 25, No. 1 (March 1988).

“The Experience with Privatization” in *Finance and Development* Vol. 25, No. 3 (September 1988)

“Management of State Owned Enterprises” World Bank Staff Working Papers No. 577, 1984; reprinted in *State Enterprises* (New Delhi) Vol. 3, Nos. 2 & 3 (1984)

### **Books and Chapters in Books**

“Ronald Coase: The Making of an Iconoclast”, in Ronald H. Coase, Claude Mènard and Elodie Bertrand, eds. (Cheltenham, UK and Northampton, MA: Edward Elgar, forthcoming).

“The Contribution of Douglass North to New Institutional Economic.” with Claude Mènard in Sebastian Galiani and Itai Sened, eds. *Economic Institutions, Rights, Growth, and Sustainability: The Legacy of Douglass North*. (Cambridge: Cambridge University Press, 2014).

“Why Institutions Are Essential to Entrepreneurship” in *Creating the Environment for Entrepreneurial Success*. Center for International Private Enterprise. (Washington, D.C.: CIPE, 2014).

*Institutions and Development* (Cheltenham, UK and Northampton, MA: Edward Elgar, 2008).  
[http://www.e-elgar.com/bookentry\\_mainUS.lasso?id=12524](http://www.e-elgar.com/bookentry_mainUS.lasso?id=12524) Paperback published 2010. DOI:  
10.4337/9781848443990

“Conclusions” with Douglass C. North in Steve Haber, Douglass C. North and Barry R. Weingast, eds. *The Politics of Financial Development*. (Stanford: Stanford University Press, 2006).

"Empirical Studies" with George Clarke and Robert Cull in Gerard Caprio, Jonathan Fiechter, Robert E. Litan, and Michael Pomerleano, eds. *The Future of State-Owned Financial Institutions: Policy and Practice* (Washington, D.C.: Brookings Institution, 2004).

*Handbook of New Institutional Economics* Co-editor with Claude Menard (Dordrecht, the Netherlands: Springer, 2005). <http://www.springerlink.com/business-and-economics/?sortorder=asc&mode=allwords&k=Handbook+of+New+Institutional+Economics>

“Institutions and Development” in *Handbook of New Institutional Economics* Co-editor with Claude Mènard (Dordrecht, the Netherlands: Springer, 2005).

*Thirsting for Efficiency: The Economics and Politics of Urban Water System Reform* (Oxford: Elsevier Science B.V., 2002). Editor and author of 4 chapters: “Cities awash: a synthesis of the country cases” with Claude Mènard  
[https://www.researchgate.net/publication/237515744\\_Cities\\_Awash\\_A\\_Synthesis\\_of\\_the\\_Country\\_Cases](https://www.researchgate.net/publication/237515744_Cities_Awash_A_Synthesis_of_the_Country_Cases)  
“The Buenos Aires water concession” with Lorena Alcàzar and Manuel Abdala; “Reforming urban water supply: the case of Chile” with Lixin Colin Xu and Ana Maria Zuluaga. <http://www.amazon.com/Thirsting-Efficiency-Economics-Politics-System/dp/0080440770>

“Reforming Urban Water Systems in Developing Countries” with Roger Noll and Simon Cowan in Anne O. Krueger (ed.) *Economic Policy Reform: The Second Stage* (Chicago: The University of Chicago Press, 2000).  
[https://www.researchgate.net/publication/228311717\\_Reforming\\_Urban\\_Water\\_Systems\\_in\\_Developing\\_Countries](https://www.researchgate.net/publication/228311717_Reforming_Urban_Water_Systems_in_Developing_Countries)

“Formal versus Informal Institutions in Economic Development,” with Philip Keefer in Claude Menard (ed.) *Institutions, Contracts, Organizations: Perspectives from New Institutional Economics* (Williston, VT: Edward Elgar, 2000).

“Privatization in Transitional Economies: Politics as Usual?” with Philip Keefer in Stephan Haggard and Mathew McCubbins eds. *Presidents, Politics and Policy*. (Cambridge: Cambridge University Press, 2000).

“Water Reform in Latin American: A Tale of Four Cities” in Luigi Manzetti (ed.) *Post-Privatization Environments: The Latin American Experience* (Miami: University of Miami Press, 2000).

“Bureaucracy in Eastern Europe and the Former Soviet Union” in Peter Newman (ed.) *The New Palgrave Dictionary of Economics and the Law* (London: Macmillan, 1998).

<http://documents.worldbank.org/curated/en/1995/09/17977967/bureaucrats-business-economics-politics-government-ownership>

“Comments on Dilip Mookerjee Incentive Reforms in Developing Country Bureaucracies” in Boris Pleskovic and Joseph Stiglitz, eds. *Annual World Bank Conference on Development Economics, 1997* (Washington D.C.: World Bank, 1998).

“Performance Contracts: A Tool for Improving Public Services?” in Robert Picciotto and Eduardo Wiesner, eds. *Evaluation and Development. The Institutional Dimension*. (New Brunswick: Transaction Publishers, 1998.)

“The Payoffs from Economics Reform: Commentary” in Nancy Birdsall and Frederick Jaspersen, Eds. *Pathways to Growth: Comparing East Asia and Latin America*, (Washington, D.C.: Interamerican Development Bank, 1997).

*Bureaucrats in Business: The Economics and Politics of Government Ownership*, led team of authors (New York: Oxford University Press, 1995).

<http://documents.worldbank.org/curated/en/1995/09/17977967/bureaucrats-business-economics-politics-government-ownership>

*Does Privatization Deliver?* with Ahmed Galal (Washington, D.C.: World Bank, 1994).

<http://elibrary.worldbank.org/doi/abs/10.1596/0-8213-2589-2>

“Public Enterprise Reform: Lessons from the Past, Issues for the Future,” in *Managing the Changing Public/Private Sector Relationship* Proceedings of the Third Asia Pacific Conference of Management Consultants (Brisbane Australia: August 23-26, 1993)

“The Enterprise Sector” in *Georgia: A Blueprint for Reforms* (Washington, D.C.: World Bank, 1993).

*Privatization: The Lessons of Experience* with John Nellis and Sunita Kikeri (Washington, D.C.: World Bank, 1992). <http://elibrary.worldbank.org/doi/abs/10.1596/0-8213-2181-1>

*Public Enterprise Reform: The Lessons of Experience* with John Nellis (Washington, D.C.: World Bank, EDI, 1991). [http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/1999/09/17/000178830\\_98101901505082/Rendered/PDF/multi\\_page.pdf](http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/1999/09/17/000178830_98101901505082/Rendered/PDF/multi_page.pdf)

“Lessons from the World Bank Experience” Paper presented to a Conference on Privatization in Latin America Sponsored by the Association of the Bar of the City of New York (New York: June 5, 1991)

“Private Sector Development” in *Czechoslovakia: Transition to a Market Economy* (Washington, D.C.: World Bank, 1991).

"Evaluating the Performance of State-Owned Enterprises in Pakistan" in R. Ramamurti and R. Vernon, eds., *Privatization and Control of State-Owned Enterprises* (World Bank, 1991)

*Developing the Private Sector: The World Bank's Experience and Approach* with Enrique Rueda-Sabater (World Bank, 1991)

“State Owned Enterprises” Chapter in *World Development Report, 1984* (Washington, D.C.: World Bank, 1984).

“Organization of the Public Sector” in *Ecuador: Development Problems and Prospects* (Washington, D.C.: World Bank, 1979)

“Short Term Economic Reports, Vol. VII: Peru” with Jose Luis Restrepo (Washington, D.C.: Organization of American States, 1979)

*Synthesis of Economic Performance in Latin America during 1978* (Also in Spanish; Washington, D.C.: Organization of American States, 1978)

“Mining Technologies” with Roger Kubarych in *State Estimates of Technology, 1963* Karen Polenske, ed. (Lexington, MA: Lexington Books, 1974)

“Federal Government Purchases” with Bo Carlsson and W. Norton Gruff in *State Estimates of the Gross National Product* (Lexington, MA: Lexington Books, 1972)

*A Guide for Users of the U.S. Multiregional Input-Output Model* with Karen Polenske and Carolyn Anderson (Washington, D.C.: U.S. Department of Transportation, 1972)

### **Working Papers and Unpublished Reports**

“What is Old and What Is New in the Practice of State Owned Enterprises?”. Essay prepared for “Between the Public and Private Sectors: Contemporary State Owned Enterprises Roundtable”, Duke University Law School, Dec. 4-5, 2015.

“Can Institutional Reforms Be Measured? The MIRA Projects on Institutional Reform.” Paper prepared for the Inter-American Development Bank project on Measuring Institutional Impact in the Americas. February 7, 2014.

“The Future of New Institutional Economics: From Early Intuitions to a New Paradigm?” with Claude Menard. Paper presented to the annual meetings of the European Association for Evolutionary Political Economy, November 8, 2013, Paris, France.

“New Institutional Economics: From Early Intuitions to a New Paradigm?” with Claude Menard. Ronald Coase Institute Working Paper #8, September 2012. <http://www.coase.org/workingpapers/wp-8.pdf>

“The Contribution of Douglass North to New Institutional Economic” with Claude Menard. Paper presented at a meeting to honor Douglass North at Washington University in St. Louis, November 6, 2010.

“From Intuition to Institutionalization: A History of New Institutional Economics” with Claude Menard. Paper presented to the annual meetings of the International Society for New Institutional Economics, Sterling, Scotland, June 18, 2010.

“Institutions and Development” (Powerpoint presentation). [www.coase.org/research.htm](http://www.coase.org/research.htm) 2009.

“When do Local Economists Affect Institutional Change?” joint with Jessica Soto. Paper presented to the annual meetings of the International Society for New Institutional Economics, Reykjavik, Iceland, September 22, 2007. [www.isnie.org/assets/files/papers2007/shirley.pdf](http://www.isnie.org/assets/files/papers2007/shirley.pdf)

“Urban Water Reform: What We Know, What We Need to Know” Paper presented to the annual meetings of the International Society for New Institutional Economics, Boulder, CO. September 23, 2006. <http://www.isnie.org/ISNIE06/Papers06/09.4/shirley.pdf>

“Can Aid Reform Institutions?” Stanford Center For International Development Working Paper 273, March 2006 <http://scid.stanford.edu/pdf/SCID273.pdf>

“Aid and Institutions” Working paper presented at Stanford, Center for International Development, Palo Alto, CA. March 2004.

"New Tools for Studying Network Industry Reforms in Developing Countries: The Telecommunications and Electricity Regulation Database." with Scott Wallsten, George Clarke, Luke Haggarty, Rosario Kaneshiro, Roger Noll, and Lixin Colin Xu. AEI-Brookings Joint Center Related Publication 04-05. March 2004. World Bank Policy Research Working Paper #3286. April, 2004. <http://www.aei-brookings.org/publications/abstract.php?pid=724>

“Empirical Studies of Bank Privatization” with George Clarke and Robert Cull. Working paper presented at World Bank, Conference on Bank Privatization. Washington, D.C. November 20-21, 2003.

“Why Is Sector Reform So Unpopular in Latin America?” presented at Stanford, Center for International Development, Latin American Conference on Sector Reform. Palo Alto, CA. November 14, 2003. Coase Institute Working Paper #4 <http://www.coase.org/workingpapers/wp-4.pdf>

“What Does Institutional Economics Tell Us About Development?” Paper presented at the ISNIE meetings, Budapest, Hungary on September 28, 2003.

“Institutions and Development” Paper presented at George Mason University, March 5, 2003.

“Telecommunications Reform in Ghana.” With Luke Haggarty and Scott Wallsten. World Bank Policy Research Working Paper #2983. February, 2003. <http://elibrary.worldbank.org/doi/abs/10.1596/1813-9450-2983>

“Telecommunications Reform in Uganda.” with F. F. Tusubira, Frew Gebreab, and Luke Haggarty. World Bank Policy Research Working Paper #2864. July 2002. <http://elibrary.worldbank.org/doi/abs/10.1596/1813-9450-2864>

“Ownership Structure and the Temptation to Loot. Evidence from Privatized Firms in the Czech Republic.” With Robert Cull and Jana Matesova. World Bank Policy Research Working Paper #2568. March 2001.

“Public versus Private Ownership: The Current State of the Debate.” With Patrick Walsh. World Bank Policy Research Working Paper #2420, July 2000. <http://elibrary.worldbank.org/doi/abs/10.1596/1813-9450-2420>

“Reforming Urban Water Systems in Developing Countries.” Stanford Institute for Economic Policy Research Discussion Paper No. 99-32. Stanford, CA. June 2000.



“The Buenos Aires Water Concession.” With Lorena Alcazar and Manuel Abdala. World Bank Policy Research Working Paper # 2311. April, 2000. <http://elibrary.worldbank.org/doi/abs/10.1596/1813-9450-2311>

“The Politics and Economics of Reforming Urban Water Systems.” Paper presented at Stanford University. Conference on Political Institutions and Economic Growth in Latin America, April 14-15, 2000, World Bank Conference on Development Economics, May 2000.

“Reforming Contractual Arrangements: Lessons from Urban Water Systems in Six Developing Countries” with Claude Menard. Paper presented at the ISNIE Meetings in Washington, D.C. September 17, 1999..

“Telecommunications Reform in Ghana” with Luke Haggarty. May, 1999.

“Cities Awash” with Claude Menard. Paper presented at Western Economic Association Meetings in San Diego, CA. July 6-10, 1999.

“Reforming the Urban Water System in Santiago, Chile,” with Colin Xu and Ana Maria Zuluaga. World Bank Policy Research Working Paper #2294. March 2000. <http://elibrary.worldbank.org/doi/abs/10.1596/1813-9450-2311>

“Reforming Urban Water Systems in Developing Countries” with Roger Noll and Simon Cowan. Paper presented at a conference on Economic Policy Reform, Stanford University, Palo Alto, California, September 16-17, 1998

“From the Ivory Tower to the Corridors of Power: Making NIE Matter for Policy,” paper presented at the Second Annual Meeting Society for New Institutional Economics, September 16-17, 1998.

“The Contribution of Ronald Coase”. Paper presented at the First Brazilian Seminar on New Institutional Economics, Sponsored by the University of São Paulo, São Paulo, Brazil, August 6, 1998.

“Water Reform in Latin American: A Tale of Four Cities.” Paper presented at a conference on Regulation in Post-Privatization Environments: The Latin American Experience.” Sponsored by the Tinker Foundation, Southern Methodist University, the USIS, The University of Palermo Law School and the Federal Reserve Bank of Dallas, Buenos Aires, Argentina, May 21, 1998.

“Empirical Effects of Performance Contracts: Evidence from China” with Colin Xu. World Bank Policy Research Working Paper No. 1919. May 1998.

“Information, Incentives and Commitment. An Empirical Analysis of Contracts between Government and State Enterprises.” with Colin Xu. World Bank Policy Research Working Paper No. 1769. May 1997.

Chapter “Private Sector Development” in “Czechoslovakia: Transition to a Market Economy.” World Bank Report No. 8847-CZ. December 13, 1999.

“The Reform of State-Owned Enterprises: Lessons From World Bank Lending” World Bank Policy and Research Series No. 4, 1989

“Thailand: Issues of State Enterprise Efficiency.” World Bank Report No. 7787-TH. June 26, 1989.

Chapter “Factors Determining Parastatal Performance” in “Parastatals in Tanzania: Towards a Reform Program.” World Bank Report No. 7100-TA. January 25, 1988.

“Divestiture in Developing Countries” with Elliot Berg, World Bank Discussion Papers No. 11, 1987

“Current Economic Memorandum on Chile” World Bank Report No. 3406-CH. March 30, 1981.

### **Unpublished Country Reports**

Principal author of Organization of American States economic reports on Honduras (2) and Nicaragua. Authored chapters of World Bank economic reports on Armenia, Bolivia, Brazil, Ghana, Malawi, Mexico, Portugal, Zambia.

### **Recent Presentations**

*2015*

Ronald Coase Institute Workshop on Institutional Analysis, University of Tel Aviv Law School, Dec. 13-18, 2015. Organizer and faculty.

Between the Public and Private Sectors: Contemporary State Owned Enterprises Roundtable, Duke University Law School, Dec. 4-5, 2015.

Ronald Coase Institute Workshop on Institutional Analysis, University of Hong Kong , Hong Kong May 10-16, 2015. Organizer and faculty.

ISNIE annual meetings at Harvard University, Boston, MA, June 18-20, 2015, organize and chair a panel “Institutional Persistence”.

Center for International and Comparative Law, Duke University, Roundtable: “Between the Public and Private Sectors: Contemporary State-Owned Enterprises”, Dec. 4-5, 2015.

Ronald Coase Institute Workshop on Institutional Analysis, Law School, Tel Aviv University, Tel Aviv, Israel, Dec. 13-18, 2015. Organizer and faculty.

*2014*

ISNIE annual meetings at Duke University, Raleigh, NC, June 19-21, 2014, organize and chair a panel “In Honor of Ronald Coase.

Ronald Coase Institute Workshop on Institutional Analysis, Angara Center, Manila, Philippines, December 7-12, 2014. Organizer and faculty.

*2013*

Ronald Coase Institute Workshop on Institutional Analysis, WISE, Xiamen University, Department of Economics, Xiamen, China, December 8-13, 2013. Organizer and faculty.

European Association of Evolutionary Political Economy annual meetings at University of Paris 13, Paris, France, November 7-9, 2013: Presentation: “The Future of New Institutional Economics: From Early Intuitions to a New Paradigm?”

ISNIE annual meetings at University of Florence, Florence, Italy, June 20-22, 2013, organize and chair panel “In Honor of Elinor Ostrom.”

*2012*

Seminar, East China University of Political Science and Law, “A Brief History of New Institutional Economics” Shanghai, China, May 10, 2012.

Seminar, Fudan University, “Douglass North and the New Institutional Economics” Shanghai, China, May 10, 2012.

Ronald Coase Institute Workshop on Institutional Analysis, Tsinghua University, Department of Economics, Beijing, China, May 20-25, 2012. Organizer and faculty.

ISNIE annual meeting at University of Southern California, Los Angeles, CA, June 15-17, 2012, organize and chair panel “The Long Run Adaptation of Institutions: Studies in Economic History.”

Ronald Coase Institute Workshop on Institutional Analysis, Diego Portales University, School of Public Policy, Santiago, Chile, Dec. 9-14, 2012. Organizer and faculty.

### *2011*

Seminar, Wake Forest University, “Can Foreign Aid Promote Development?” Greensboro, NC, April 20, 2011.

Ronald Coase Institute Workshop on Institutional Analysis, Stigler Center, University of Chicago, Chicago, Illinois, May 15-21, 2011. Organizer and faculty.

ISNIE annual meeting at Stanford University, Palo Alto, California, June 16-18, 2011. Organize and chair panel on political economy of China.

Seminar, George Mason University, “A History of New Institutional Economics: From Intuition to a New Paradigm?” Arlington, VA, October 25, 2011.